

Grant Regional Health Center, Inc.
507 South Monroe Street
Lancaster, WI 53813
(608) 723-2143

Type: 15
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Grant
Analysis Area: Southern (1)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	32.7%	57.4%	0.57	55.2%	0.59	33.3%	0.98	21.3%	1.53
Obstetrics	20.7%	39.6%	0.52	41.3%	0.50	20.6%	1.01	13.9%	1.50
Pediatrics	9.0%	48.0%	0.19	46.0%	0.20	13.4%	0.67	9.6%	0.94
Total hospital	24.2%	55.9%	0.43	54.7%	0.44	31.9%	0.76	18.0%	1.34
Average Census (Patients)									
Adult medical-surgical	3.6	30.4	0.12	31.2	0.12	7.7	0.46	3.8	0.94
Obstetrics	0.6	3.9	0.16	4.1	0.15	0.9	0.70	0.7	0.90
Pediatrics	0.1	1.8	0.05	1.6	0.06	0.1	0.85	0.1	0.94
Total hospital	4.6	55.4	0.08	54.3	0.08	10.4	0.44	5.0	0.91
Average Length of Stay (Days)									
Adult medical-surgical	2.4	3.9	0.60	3.7	0.64	3.3	0.73	2.5	0.93
Obstetrics	2.2	2.4	0.94	2.0	1.11	2.2	1.00	2.3	0.99
Pediatrics	2.2	2.4	0.90	3.1	0.70	1.9	1.15	1.9	1.13
Total hospital	2.3	4.3	0.53	4.3	0.53	3.0	0.76	2.5	0.93
Surgical Operations									
Inpatient	223	1,424	0.16	1,694	0.13	218	1.02	225	0.99
Outpatient	1,098	3,187	0.34	3,961	0.28	963	1.14	837	1.31
Inpatient as % of all surgeries	16.9%	30.9%	0.55	30.0%	0.56	18.5%	0.91	21.2%	0.80
Outpatient Visits									
Non-emergency visits	24,056	75,046	0.32	108,040	0.22	24,411	0.99	21,518	1.12
Emergency visits	4,851	14,086	0.34	14,024	0.35	5,581	0.87	4,817	1.01
Full-time Equivalents (FTEs)									
Administrators	2.0	14.8	0.13	13.3	0.15	5.1	0.39	2.0	1.00
Nurses, licensed	36.1	160.1	0.23	172.9	0.21	40.3	0.90	36.0	1.00
Ancillary nursing personnel	5.8	54.3	0.11	44.8	0.13	13.8	0.42	4.5	1.27
All other personnel	90.1	384.2	0.23	462.2	0.19	94.8	0.95	88.9	1.01
Total FTEs	134.0	613.5	0.22	693.1	0.19	154.0	0.87	131.4	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.3	14.6	0.84	13.3	0.93	20.5	0.60	12.4	0.99
Nurses, licensed	222.5	157.9	1.41	172.8	1.29	161.4	1.38	223.7	0.99
Ancillary nursing personnel	35.4	53.6	0.66	44.8	0.79	55.4	0.64	28.1	1.26
All other personnel	555.4	378.9	1.47	462.1	1.20	380.1	1.46	552.3	1.01
Total FTEs	825.7	605.0	1.36	692.9	1.19	617.4	1.34	816.5	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	19	Health maintenance		Beds set up and staffed	10	Bassinets	3
Discharges	762	organization (HMO)	Yes	Discharges	29	Total births	100
Inpatient days	1,681	Preferred Provider		Inpatient days	112	Newborn days	195
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	2	11	553	1,314	32.7%	3.6	2.4
Orthopedic	5	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	1	1	11	24	6.6%	0.1	2.2
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	1	15	33	9.0%	0.1	2.2
Obstetrics	1	3	101	227	20.7%	0.6	2.2
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	3	53	83	7.6%	0.2	1.6
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	2	0	2.0	Radiological services personnel	2	4	4.9
Physicians and dentists	1	0	1.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.7
Registered nurses	19	16	31.4	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	2	4.8
Licensed practical nurses	2	1	2.1	Recreational therapists	0	0	0.0
Ancillary nursing personnel	3	4	5.8	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	0.8
Nurse Practitioners	2	1	2.6	All other health professionals	1	2	2.3
Medical records personnel	6	4	7.7	All other personnel	46	19	56.7
Pharmacy personnel	1	0	1.0				
Clinical laboratory personnel	2	5	5.2	TOTAL	96	60	134.0

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,345,121	Cash and cash equivalents	\$595,180	Current liabilities	\$999,647
Less deductions	6,464,558	Net Patient receivables	1,747,476	Long-term debt	8,567,474
Net patient revenue	11,880,563	Other receivables	190,347	Other liabilities	-946
Plus other revenue	568,184	Land, bldgs and equip: Net	8,919,435	Subtotal	9,566,175
Total revenue	12,448,747	Other assets	5,575,603		
Less expenses	11,429,788			Unrestricted fund balance	7,461,866
Nonoperating gains/losses	-385,537	Total Assets	\$17,028,041	Total liabilities & fund balance	\$17,028,041
Net Income	\$633,422			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$8,432,368]	46.0%	41.7%	1.10	39.1%	1.17	41.1%	1.12	46.3%	0.99
Medical Assistance [\$1,003,948]	5.5%	9.0%	0.61	6.6%	0.82	8.2%	0.67	5.4%	1.02
Commercial [\$8,623,006]	47.0%	43.2%	1.09	48.4%	0.97	45.2%	1.04	45.8%	1.03
All other [\$285,799]	1.6%	6.1%	0.26	5.9%	0.27	5.5%	0.29	2.5%	0.62
Deductions as % of Total Gross Patient Revenue									
Medicare [\$4,224,734]	23.0%	23.7%	0.97	20.4%	1.13	20.7%	1.11	24.4%	0.94
Medical Assistance [\$684,696]	3.7%	6.0%	0.63	4.2%	0.88	4.6%	0.80	3.8%	0.99
Commercial [\$1,526,590]	8.3%	9.4%	0.88	10.8%	0.77	7.3%	1.14	7.3%	1.14
Charity care [\$26,667]	0.1%	1.2%	0.12	1.3%	0.11	0.7%	0.21	0.2%	0.83
All other [\$1,871]	0.0%	1.4%	0.01	1.2%	0.01	0.5%	0.02	0.9%	0.01
Total deductions [\$6,464,558]	35.2%	41.7%	0.84	38.0%	0.93	33.8%	1.04	36.6%	0.96
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.6%	5.1%	0.90	9.2%	0.50	4.2%	1.09	4.2%	1.10
Net gains/losses as % of net income	-60.9%	5.3%	-11.5	11.7%	-5.2	3.5%	-17.1	56.3%	-1.08
Expenses as % of Total Expenses									
Salary/fringe benefit[\$5,838,203]	51.1%	47.8%	1.07	50.0%	1.02	51.3%	1.00	48.8%	1.05
Supplies and services[\$3,795,100]	33.2%	40.5%	0.82	39.1%	0.85	35.9%	0.93	34.2%	0.97
Capital component [\$1,540,237]	13.5%	8.7%	1.55	8.2%	1.64	9.2%	1.46	14.4%	0.93
Bad debt [\$256,248]	2.2%	3.0%	0.75	2.7%	0.83	3.6%	0.62	2.6%	0.87
Fiscal Statistics									
Operating margin	8.2%	6.1%	1.35	5.4%	1.51	7.1%	1.15	3.0%	2.77
Total hospital profit margin	5.3%	6.4%	0.82	6.1%	0.86	7.4%	0.71	6.5%	0.80
Return on equity	8.5%	10.0%	0.85	11.5%	0.74	9.9%	0.86	10.9%	0.78
Current ratio	3.0	2.5	1.18	2.3	1.30	3.8	0.77	2.1	1.41
Days in net patient accounts receivable	53.7	57.8	0.93	62.7	0.86	62.9	0.85	.	.
Average payment period	34.3	52.6	0.65	52.0	0.66	51.0	0.67	52.1	0.66
Equity financing	43.8%	56.2%	0.78	48.3%	0.91	55.6%	0.79	40.6%	1.08
Long-term debt to equity ratio	1.1	0.5	2.42	0.8	1.50	0.6	2.01	1.3	0.91
Times interest earned	2.1	5.0	0.42	4.6	0.46	5.0	0.42	2.3	0.93
Total asset turnover	0.7	0.9	0.83	0.9	0.81	0.7	0.98	0.7	1.12
Average age of plant: years	8.0	9.5	0.84	10.3	0.78	9.1	0.87	7.6	1.06
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	8.6%	.
Output gross rev (% of total gross pt. rev)	71.6%	44.1%	1.62	43.8%	1.64	61.8%	1.16	68.7%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,745	\$7,870	0.60	\$8,404	0.56	\$4,633	1.02	\$4,597	1.03
Inpatient net revenue per day	\$2,069	\$1,834	1.13	\$1,902	1.09	\$1,631	1.27	\$1,873	1.10
Outpatient net rev per visit	\$291	\$343	0.85	\$247	1.18	\$306	0.95	\$269	1.08